

Mime-Version: 1.0
Date: Thu, 9 Nov 1995 17:56:05 -0400
To: brewster, deanna
From: brewster@wais.com (Brewster Kahle)
Subject: Job responsibilities

My job responsibilities now include:

come up with 2-3 areas for intensive investigation into special topics.
This is to be the eyes and ears for Mike Connors. Read the AOL
Architecture pitch to get an idea of it.

Put it into the "strategic framework" doc structure like his business plan.

Possible areas:
 directory and search
 virtual "stuff" (reality, places, etc)
 info navigation
 Java exploitation

-brewster

Mime-Version: 1.0
Date: Tue, 29 Aug 1995 08:40:20 -0800
To: edy, bruce, deanna
From: brewster@wais.com (Brewster Kahle)
Subject: Good steps: Option 3, but room to build it into Option 2

After meeting with Steve, then Steve and Ted.

Production Services goes to Medior. I offered help in the transition. I pushed Bruce. Ted is looking to bruce as National guy. I said it was his choice, but web productions could really use him.

Product will get "re looked at" by Lydia. I think they will start looking for revenue.

Brewster + ? goes to Mike's group to define the long term Internet strategy. Brewster is working to keep the building and developers until further plans are made. Takes too long to rebuild.

Next steps:

Meet with Mike to solidify position.

Meet with David Cole and Lydia about product stuff.

Wish me luck.

-brewster

To: leonsis@aol.com
From: brewster@wais.com (Brewster Kahle)
Subject: Who "owns" what
Cc: mconnors@aol.com

Ted,

I am still having the "are you my boss" discussions ;-)

I had lunch with Mike. What I heard is that he is assuming he is getting me alone for now. No baggage, no assistant, no staff, no nothing.

As I said this morning, I wanted to keep a development staff to be able to manuever, but this was not Mike's understanding.

I asked about some of the ongoing assets and responcibilities of WAIS, and he said they were not his.

My interpretation is that it is Option 3:

OPTION 3: Status Quo

WAIS the name, product, company, and services are "digested" or stopped.

AOL Productions gets most, AOL Software Products gets a bunch.

Support the old WAIS customers by inhouse staff or spin-off a team.

Production services goes to Barry. That is clear.

Product sales and marketing has already gone to Lydia.

WAIS server sales will be relooked at by Lydia/Cole.

I assume that the WAIS developers would not be put on AOL Tech issues at this time.

Problem with this scenario: We have technology partners and customers that I do not know who owns.

- * "complicated issues" did not go to Lydia the last I talked with her.
- * Nothing of the sort go to Barry the last I talked with him.

For the record and in reality, I am willing to handle these customers in either a ramp-down mode or find them a home outside of AOL. I am not "abdicating": I feel compelled to find a home for these.